## BUSINESS CASE | FACILITY MANAGEMENT

## MEET CONTEC...

an **international engineering company** specializing in **improving and automating industrial processes and machines.** Since 1987, the company has grown to employ **238 employees, spread over 7 sites**, including 4 foreign offices in Romania, Poland, UK and France.

# CHALLENGES FOR FACILITY MANAGERS & DEPARTMENTS

- Contracts were spread everywhere and among different people. Finding a contract was a bothersome & time-consuming task.
- The company lacked an overview of all contracts, so no one had a 'helicopter view' over the contracts.
- There was no consistent follow-up. As a result, **contracts were often not terminated or not renewed on time**.

#### HOW DID THEY TRY TO SOLVE THIS BEFORE CONTRACTIFY?

- All contracts were still printed out and stored on paper, in folders.
- **Contracts were followed up manually**, without an automated process.
- **Growth and internationalization made it impossible** to continue following up contracts like this.

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#### HOW DID THEY SOLVE THIS WITH CONTRACTIFY ?

- All contracts and attachments are now tracked and monitored in 1 central location.
- Contec uses Contractify as a central management system to maintain a clear overview of all contracts within the organization.
- Automated follow-up ensures that contracts can be validated, renegotiated or terminated on time.

Watch the full testimonial of Contec here

## **IMPACT ON BUSINESS**

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- With the use of Contractify, Contec now has a **clear overview of all their contracts.** 
  - Using the search function, they can **find any contract in a few clicks.**

Automated contract tracking results in **clear cost savings** for Contec.

# WHAT IS THE BEST CONTRACT MANAGEMENT STRATEGY FOR YOUR BUSINESS ?

**Let's find out together!** Schedule a call with Contractify expert, Arne Gyssels, to get a professional analysis & solution, tailored to your organizational & industry needs.



### SCHEDULE CALL

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