

123inkt is one of Europe's go-to online retailers for ink, toner and office supplies. As the business grew, it expanded into multiple legal entities, each generating its own stream of supplier agreements, entity-specific terms and renewals. Today, **123inkt relies on Contractify to centralize all of those contracts in one place**, replacing a patchwork of personal drives, SharePoint folders and Excel sheets with a single system the whole team can trust.

CHALLENGES for legal departments

- Contract volume and complexity growing in steps with the number of legal entities, with no shared system to keep track of them
- Contracts scattered across personal drives, SharePoint folders and Excel sheets
- No reliable way to confirm which version of a contract was current, or who had saved it last
- Risk of incomplete or over-exposed contract data, the result of manual, decentralized handling



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How did they try to solve this **WITHOUT** Contractify?

- Storing contracts individually on personal drives, with no shared overview of what existed or where
- Using SharePoint folders organized per entity or team, which made it hard to track the right version on group level
- Relying on informal knowledge of who had last saved or touched a contract, rather than a system that recorded it



How did they solve this **WITH** Contractify?

- Centralized all contract storage in Contractify, giving every entity a single, structured place to store and retrieve documents
- Avoided forcing their process into one rigid, one-size-fits-all workflow, using Contractify mainly as a central document repository
- Started using Ada, the AI Contract Analyst, to auto-fill fields on specific contract types, cutting out manual data entry
- Are preparing to roll out contract-wide search, to flag non-compliant or incomplete contracts across entities at scale

IMPACT on the organization

1. Centralized contract storage across multiple entities, eliminating the version confusion and lost documents that came with personal drives, SharePoint and Excel
2. Reduced risk of incomplete or over-exposed contract data, since a structured system makes it far easier to spot missing fields or overly broad access before they become a real problem
3. Growing internal ownership of the contract process, as the team is increasingly able to shape Contractify around its own way of working

What is the best contract management **STRATEGY** for your business?

Let's find out together! Schedule a call with our Contractify expert to get a professional analysis of your contract processes & a solution tailored to your organizational & industry needs.

[SCHEDULE CALL](#)