



BUSINESS CASE | AUTOMOTIVE

MEET MIG MOTORS...

a fast-growing automotive company, founded in 2010. In the last couple of years, MIG Motors realised **multiple acquisitions** and built new garages. Today, **over 200 professionals** serve their loyal customers in 10 **modern garages** .

CHALLENGES FOR CONTRACT MANAGEMENT

- Contracts were **decentralized** in different garages, which meant that there was **no general overview** of all the contracts.
- Several contracts with **costly suppliers** were automatically renewed because there was no clear overview of the costs and other alternative, nor did anyone get notified of end dates.
- Employees didn't have the **necessary (legal) expertise** about contracts to follow up on them correctly.

HOW DID THEY TRY TO SOLVE THIS BEFORE CONTRACTIFY?

- Contracts were managed in the **physical location**.
- Employees had to **deal with the contracts themselves**.
- **Following up contracts and important dates** was a timeous task.

HOW DID THEY SOLVE THIS WITH CONTRACTIFY ?

- Since Contractify is an online software, all the contracts of each division are now stored in **one centralized place**.
- The contracts are taken care of by **experts**, which means that the employees can focus on their main tasks.
- **Automated notifications** help the company **prevent tacit renewals** and unnecessary costs

IMPACT ON BUSINESS

- 1.** Employees can focus on their **main tasks**.
- 2.** Management now has a **clear overview of all the contracts**, no matter the location.
- 3.** The company has **saved more than €40.000** by **preventing unnecessary costs**.

WHAT IS THE BEST CONTRACT MANAGEMENT STRATEGY FOR YOUR BUSINESS ?

Let's find out together! Schedule a call with our expert Arne, to find a professional contract management solution, tailored to your organizational & industry needs.



GET IN TOUCH